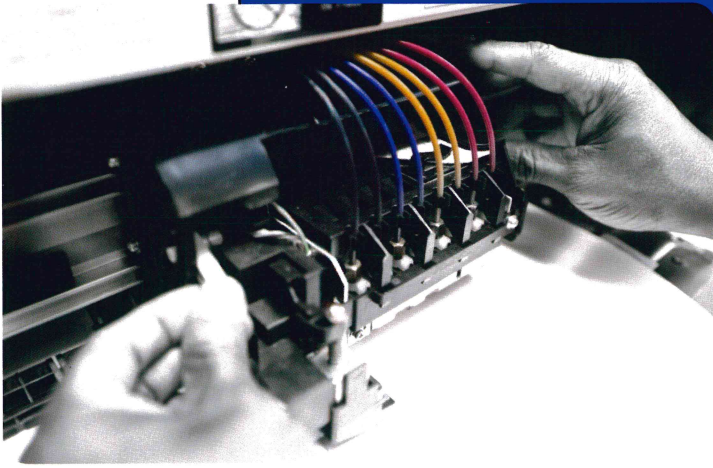


Great Lakes Computer Managed Print Services



Why a **dedicated**
IT Department needs
a **Managed Print
Services** provider.

You hired your IT department to address network issues, protect your data, and be available when you have a problem. But for every 15 minutes they spend ordering toner or clearing a printer jam, you might begin to wonder if you're using their skill level (and pay grade) as efficiently as possible.

According to the General Services Administration (GSA):

- Only **5%** of the total cost of ownership for a printer is the actual purchase price
 - **50%** is operation and maintenance
 - **45%** is supplies such as toner and paper
- The government spends more than \$300M annually on printers alone.
- GSA contracts can save governments 30% on overall printing costs.

With printers, some of the other costs you need to consider are:

- Technical Time spent researching, obtaining spending approvals, and ordering these.
- Time spent for repair and toner replacement
- Money and time lost when employees are unable to print.
- Overtime costs for IT to address critical systems that were overlooked because they spent so much time fixing printers!

**Save Time.
Save Money.**



GREAT LAKES
Computer
Corporation

What will a Managed Print Service do for you?

Free Up IT Resources

Focus IT staff on business-critical tasks by letting your Managed Print Service handle troublesome printer issues.

Reduce Costs

Fixed cost pricing with a Managed Print Service controls the rising cost of toner and repair services.

Decreased Downtime

Drastically reduce unexpected downtime with automated meter reads, error alerting, and supply ordering.

Budgeting

Control and accurately forecast budgets by setting your printing and supply costs up-front.

Go Green

Order only the supplies you need with no "leftovers," plus recycling of old cartridges, reducing waste and energy consumption.

It's time to Consider Great Lakes Managed Print Services!

GSA Schedule 70 – GS-35F-0403V
Ohio State Term – Master Maintenance Agreement MMA7130



Contact Great Lakes Computer today.
Call 800-899-4522 or visit
www.greatlakescomputer.com